



FAIRFAX COUNTY

DEPARTMENT OF PURCHASING & SUPPLY MANAGEMENT
12000 Government Center Parkway, Suite 427
Fairfax, Virginia 22035-0013

www.co.fairfax.va.us/dpsm

V I R G I N I A

Telephone: (703) 324-3201 Fax: (703) 324-3228 TTY 1-800-828-1140

JAN 07 2003

F. & F. and A. Jacobs and Sons, Inc.
1100 Wicomoco Street
Baltimore, MD 21230

Attention: Robert Friedlander, President
Subject: Acceptance of Contract Award
Reference: IFB 03-621215-21, Uniforms for Park Authority

ACCEPTANCE AGREEMENT

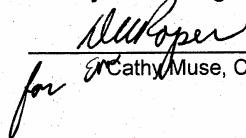
Award is hereby made on January 7, 2003 to F. & F. and A. Jacobs and Sons, Inc. for the term from January 9, 2003 through October 31, 2005 in accordance with:

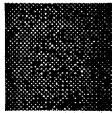
- 1) This Acceptance Agreement;
- 2) The terms and conditions of IFB 03-621215-21;
- 3) The Pricing Schedules of IFB 03-621215-21;
- 4) Awarded Line Items: 9, 10, 27 – 34, 35 – 40, 42 – 49, and 53;
- 5) This contract hereafter shall be known as BL 03-621215-21A.

Other representations:

This is not an order; Purchase Order or other notice to proceed will follow. All prior representations and additional or inconsistent oral or written statements are superceded, null and void. Contract award documents may be viewed on the Department of Purchasing and Supply Management website at fairfaxcounty.gov/dpsm/contracts.htm.

County Purchasing Agent:


Cathy Muse, CPPO



FAIRFAX COUNTY

DEPARTMENT OF PURCHASING & SUPPLY
MANAGEMENT
12000 GOVERNMENT CENTER PARKWAY, SUITE 427
FAIRFAX, VIRGINIA 22035-0013

VIRGINIA

TELEPHONE: (703) 324-3201 FAX: (703) 324-3223 TTY: 1-800-828-1140

ISSUE DATE: September 19, 2002	INVITATION FOR BID: IFB03-621215-21	FOR: Uniforms for Park Authority Employees
AGENCY: Park Authority	DATE/TIME OF OPENING: October 10, 2002 @ 2:00 P.M.	CONTRACT ADMINISTRATOR: : Leslie McKenney, CPPB, VCO/703-324-2163 or; leslie.mckenney@fairfaxcounty.gov

Bids - In accordance with the following and in compliance with all terms and conditions, unless otherwise noted, the undersigned offers and agrees, if the bid is accepted, to furnish items or services for which prices are quoted, at the price set opposite each item, delivered or furnished to designated points within the time specified. It is understood and agreed that with respect to all terms and conditions accepted by Fairfax County the items or services offered and accompanying attachments shall constitute a contract.

Note: Fairfax County does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment in the performance of its procurement activity.

NAME AND ADDRESS OF FIRM:

Telephone/Fax No.: 410-727-6397 (PHONE)
1-800-426-4595 (FAX)
E-Mail Address: bob@rjuniform.com
Federal Employer Identification No or 52-0560542
Federal Social Security No. (Sole Proprietor) —
Prompt Payment Discount: 0 % for payment within 30 days/net 30 days
Fairfax Business Prof. & Occupational Licensing (BPOL) Tax No. —

By signing this bid, Bidder certifies, acknowledges, understands, and agrees to be bound by the conditions set forth in the General Conditions and Instructions to Bidders as described in Appendix A.

CHECK ONE: ☐ INDIVIDUAL ☐ PARTNERSHIP ☒ CORPORATION

State in which Incorporated: MARYLAND
Date: 9/30/02
Vendor Legally Authorized Signature: Robert Friedlander
Print Name and Title: PRESIDENT ROBERT FRIEDLANDER
Secretary: Shirley Friedlander

Sealed bids in duplicate, subject to terms and conditions of this invitation will be received by the Fairfax County Purchasing Agent at 12000 Government Center Parkway, Suite 427, Fairfax, Virginia 22035-0013 on opening date and time specified, and then publicly opened and read, for furnishing items specified therein to specified destinations within the time specified or stipulated by the Bidder.

AN EQUAL OPPORTUNITY PURCHASING ORGANIZATION

(DPSM30) rev 2/02



DPSM OCT 4 4:02PM 12-22

CONTRACTOR A: F. & F. & A. JACOBS, AND SONS, INC.

**APPENDIX B
IFB03-621215-21**

PRICING SCHEDULE

Item No.	Item Description	Qty	UOM	Unit Price	Extension
<p>Part 1: Commonly purchased items. Where the material listed says polyester/cotton blend, the % of cotton must be at least 40%. Quantities are only estimates and are based on one full year of individual purchases. * Where the vendor is quoting an equal, he shall list the item being offered on that line, and submit a color catalog page showing the item and/or submit a sample item. Prices should be quoted with NO logo. See Line Items 27 through 32 for per piece logo prices. Enter the delivery for each item as number of calendar days after receipt of order. The quoted delivery time shall include the time required to attach the logo.</p> <p>Please note that additional charges for larger sizes will not be a part of the bid evaluation.</p>					
1	<p>Trousers for Men, Poly/Cotton Blend Colors: Khaki and/or Brown</p> <p>Waist sizes 32-44, hemmed to length</p> <p>Manu. & Style: Dickies #874kh (khaki) and/or #874mohogany (brown) or equal.</p> <p>List item being offered below:</p> <p>* <u>DICKIES # 874KH : 874 MOHOGANY</u></p> <p>If there is an additional charge for sizes that are larger than above, please indicate below:</p> <p>Add: <u>46-50 + \$4.00, 52-60 + \$6.00, 62-72 + \$9.50</u></p> <p>Delivery: <u>21</u> calendar days A.R.O.</p>	500	Pair	\$ 17.55	\$ 8,775.00
2	<p>Trousers for Ladies, Poly/Cotton Blend Color: Khaki, w/ belt loops and side elastic</p> <p>Misses Sizes 4-20, hemmed to length</p> <p>Manu. & Style: Red Kap #PT59TN or equal.</p> <p>List item being offered below:</p> <p>* <u>RED KAP # PT59TN</u></p> <p>If there is an additional charge for sizes that are larger than above, please indicate below:</p> <p>Add: <u>size 22-24 + 20%, 26-28 larger + 100%</u></p> <p>Delivery: <u>14-21</u> calendar days A.R.O.</p>	200	Pair	\$ 14.95	\$ 2,990.00
3	<p>Shorts for Men, Poly/Cotton Blend Color: Brown, no pleats. Sizes 28-42</p> <p>Manu. & Style: Red Kap #PT26BN or equal.</p> <p>List item being offered below:</p> <p>* <u>RED KAP # PT26BN</u></p> <p>If there is an additional charge for sizes that are larger than above, please indicate below:</p> <p>Add: <u>size 44 + 20%, 46-48 larger + 100%</u></p> <p>Delivery: <u>14-21</u> calendar days A.R.O.</p>	100	Pair	\$ 12.50	\$ 1,250.00

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**APPENDIX B
IFB03-621215-21**

PRICING SCHEDULE continued

4	<p>Shorts for Men, Poly/Cotton Blend. Color Khaki, with pleats. Sizes 28-42 Manu. & Style: Red Kap #PT34KH or equal. List item being offered below: * <u>RED KAP # PT34KH</u></p> <p>If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>42-48 + 20%, 50+ larger + 100%</u> Delivery: <u>14-21</u> calendar days A.R.O.</p>	100	Pair	\$ <u>13.80</u>	\$ <u>1,380.00</u>
5	<p>Shorts for Ladies, Poly/Cotton Blend. Color: Khaki, with pleats. Sizes 4-20 Manu. & Style: Red Kap #PT35KH or equal. List item being offered below: * <u>RED KAP # PT35KH</u></p> <p>If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>SIZE 22+ LARGER + 100%</u> Delivery: <u>14-21</u> calendar days A.R.O.</p>	50	Pair	\$ <u>13.40</u>	\$ <u>670.00</u>
6	<p>Work Pants for Men, Poly/Cotton Blend Color: Khaki and/or Brown. Waist sizes 30-42, hemmed to length Manu. & Style: Red Kap #PC20KH (khaki) and/or PC20BN (brown), or equal. List item being offered below: * <u>RED KAP # PC20KH, PC20BN</u></p> <p>If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>SIZE 44 + 20%, 46+ LARGER + 100%</u> Delivery: <u>14-21</u> calendar days A.R.O.</p>	400	Pair	\$ <u>19.60</u>	\$ <u>7,840.00</u>
7	<p>Coveralls for Winter, Poly/Cotton Blend Color: Brown. Sizes 36 - 46, reg. & long Manu. & Style: Dickies #2639BD or equal. List item being offered below: * <u>DICKIES # 2639BD</u></p> <p>If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>48-52 + \$8.00, 54-56 + \$14.00</u> Delivery: <u>30</u> calendar days A.R.O.</p>	100	Pair	\$ <u>55.45</u>	\$ <u>5,545.00</u>

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**APPENDIX B
IFB03-621215-21**

PRICING SCHEDULE continued

8	Coveralls for Summer, Poly/Cotton Blend Color: Brown. Sizes 36 - 46, reg. & long Manu & Style: RedKap #CT10BN or equal List item being offered below: * <u>RED KAP # CT10BN</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>52-54 Reg + 20%, 56 Reg + larger + 52 long + LARGER + 100%</u> Delivery: <u>14-21</u> calendar days A.R.O.	100	Pair	<u>\$26.55</u>	<u>\$2,655.00</u>
9	Three Season Jacket, Nylon shell with fleece lining. Color: Navy and/or dark green. Unisex sizes S, M, L, XL. Manu. & Style: American Marketing Inc. #5128050279-Navy, or equal List item being offered below: * <u>AMERICAN MARKETING # 5128050279</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>XXL + \$4.00, XXXL + \$8.00</u> Delivery: <u>30</u> calendar days A.R.O.	25	Each	<u>\$59.00</u>	<u>\$1,475.00</u>
10	Windbreaker, Zippered, 100% Nylon shell Color: Navy Unisex sizes S, M, L, XL. Manu. & Style: American Marketing Inc. #U1140-Navy, or equal. List item being offered below: * <u>AMERICAN MARKETING # U1140</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>XXL + \$4.00, 3XL + \$8.00, 4XL + \$10.00, 5XL + \$12.00</u> Delivery: <u>30</u> calendar days A.R.O.	25	Each	<u>\$29.50</u>	<u>\$737.50</u>
11	Work Jacket: Poly/Cotton Blend Color: Brown. Unisex sizes S, M, L, XL. Manu. & Style: Red Kap #JT50BN or equal. List item being offered below: * <u>RED KAP # JT50BN</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>XXL + 20%, XXXL + LARGER + 100%</u> Delivery: <u>14-21</u> calendar days A.R.O.	50	Each	<u>\$28.40</u>	<u>\$1,420.00</u>

CONTRACTOR A: F. & F. & A. JACOBS, AND SONS, INC.

**APPENDIX B
IFB03-621215-21**

PRICING SCHEDULE continued

12	Baseball Cap, Poly/Cotton Blend, year round weight with adjustable snap back. Color: Brown and/or Navy. One size fits all Manu. & Style: Park Royal #1409 or equal List item being offered below: * <u>PARK ROYAL</u> Delivery: <u>14</u> calendar days A.R.O.	200	Each	\$ <u>4.25</u>	\$ <u>850.00</u>
13	Winter Knit Ski Cap, Acrylic Knit. Colors: Brown and/or Navy. One size fits all. Manu. & Style: Park Royal #3045 or equal List item being offered below: * <u>PARK ROYAL</u> Delivery: <u>14</u> calendar days A.R.O.	75	Each	\$ <u>3.50</u>	\$ <u>262.50</u>
14	Leather Belt, 9-10 oz. Cowhide, 1-1/2" Color Brown. Sizes 28 - 42. Manu. & Style: Don Hume #B109 or equal List item being offered below: * <u>DON HUME #B109</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>46-50 + \$3.00, 52-58 + \$6.00, 60-64 + \$9.00, 66-70 + \$12.00, 72-74 + \$15.00, 76-80 + \$18.00</u> Delivery: <u>7-14</u> calendar days A.R.O.	200	Each	\$ <u>11.00</u>	\$ <u>2,200.00</u>
15	V-Neck Sweater, Soft Acrylic Knit. Color: Navy. Unisex Sizes S, M, L, XL. Manu. & Style: Mc Briar #6735 or equal List item being offered below: * <u>SAN FRANCISCO KNITWEAR #6735</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>XXL-XXXL + \$5.00, 4XL-5XL + \$10.00, 6XL-7XL + \$20.00</u> Delivery: <u>14-21</u> calendar days A.R.O.	10	Each	\$ <u>25.50</u>	\$ <u>255.00</u>
16	Hooded Pullover Sweatshirt, Poly/Cotton Blend. Must be at least 7 oz. weight. Colors: Must carry both Navy and Ash. Unisex Sizes S, M, L, XL. Manufacturer must be Fruit of the Loom, Jersey, Lee, or Hanes. If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>XXL + \$4.00, XXXL + \$12.00</u> Delivery: <u>21-30</u> calendar days A.R.O.	100	Each	\$ <u>15.50</u>	\$ <u>1,550.00</u>

CONTRACTOR A: F. & F. & A. JACOBS, AND SONS, INC.

**APPENDIX B
IFB03-621215-21**

PRICING SCHEDULE continued

17	Hooded Zippered Sweatshirt, Poly/Cotton Blend. Must be at least 7 oz. weight. Colors: Must carry both Navy and Ash. Unisex Sizes S, M, L, XL. Manufacturer must be Fruit of the Loom, Jersey, Lee, or Hanes. If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>XXL + \$4.00, XXXL + \$12.00</u> Delivery: <u>21-30</u> calendar days A.R.O.	100	Each	\$ <u>18.75</u>	\$ <u>1,875.00</u>
18	Crewneck Pullover Sweatshirt, Poly/cotton Blend Must be at least 7 oz. weight. Colors: Must carry both Navy and Ash. Unisex Sizes S, M, L, XL. Manufacturer must be Fruit of the Loom, Jersey, Lee, or Hanes. If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>XXL + \$5.00, XXXL + \$12.00</u> Delivery: <u>21-30</u> calendar days A.R.O.	100	Each	\$ <u>14.95</u>	\$ <u>1,495.00</u>
19	Long Sleeved Oxford Shirt for Men, Poly/Cotton Blend. Color: Light Blue. Men's Sizes: 14-20 Neck, 31-36 Sleeves. Manu. & Style: Elbeco #CA23Blue or equal. List item being offered below: * <u>ELBEO # CA23</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>SIZE 21 1/2 larger & 37 sleeve & longer + 15¢</u> Delivery: <u>21</u> calendar days A.R.O.	150	Each	\$ <u>19.10</u>	\$ <u>2,865.00</u>
20	Short Sleeved Oxford Shirt for Men, Poly/Cotton Blend. Color: Light Blue. Men's Sizes: 14-20 Neck. Manu. & Style: Elbeco #CA03Blue or equal. List item being offered below: * <u>ELBEO # CA03</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>SIZE 21 1/2 LARGER + 15¢</u> Delivery: <u>21</u> calendar days A.R.O.	150	Each	\$ <u>16.60</u>	\$ <u>2,490.00</u>

CONTRACTOR A: F. & F. & A. JACOBS, AND SONS, INC.

APPENDIX B
IFB03-621215-21

PRICING SCHEDULE continued

21	Long Sleeved Oxford Shirt for Ladies, Poly /Cotton Blend. Color: Light Blue. Ladies Sizes: Bust 30 - 38 (or 6 -20) Manu. & Style: Elbeco #CA13Blue or equal. List item being offered below: * <u>ELBECO #CA13</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>SIZE 40 : LARGER +15%</u> Delivery: <u>21-30</u> calendar days A.R.O.	25	Each	\$ <u>19.10</u>	\$ <u>477.50</u>
22	Short Sleeve Oxford Shirt for Ladies, Poly /Cotton Blend. Color: Light Blue. Ladies Sizes: Bust 30 - 38 (or 6 -20) Manu. & Style: Elbeco #CA33Blue or equal. List item being offered below: * <u>ELBECO #CA33</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>SIZE 40 : LARGER +15%</u> Delivery: <u>21-30</u> calendar days A.R.O.	25	Each	\$ <u>16.60</u>	\$ <u>415.00</u>
23	Commercial/ Industrial Shirt for Men, Long Sleeved, Poly/Cotton Blend. Color: Khaki. Men's Sizes: 14 - 17 Neck; 31 - 36 sleeves Manu. & Style: Dickies #575KH or equal. List item being offered below: * <u>DICKIES # 575KH</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>SIZE 18-20 + \$5.00, 21 : LARGER +100%</u> Delivery: <u>30</u> calendar days A.R.O.	150	Each	\$ <u>15.25</u>	\$ <u>2,287.50</u>
24	Commercial/ Ind. Shirt for Men, Short Sleeved, Poly/Cotton Blend. Color: Khaki. Men's Sizes: S, M, L, XL. Manu. & Style: Dickies #1575KH or equal. List item being offered below: * <u>DICKIES # 1575KH</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>SIZE XXL-XXXL + \$5.00, 4XL : LARGER +100%</u> Delivery: <u>30</u> calendar days A.R.O.	150	Each	\$ <u>14.50</u>	\$ <u>2,175.00</u>

CONTRACTOR A: F. & F. & A. JACOBS, AND SONS, INC.

APPENDIX B
IFB03-621215-21

PRICING SCHEDULE continued

25	Polo Shirt, Short Sleeved, Poly/Cotton Blend. Smooth Knit (No pique) No Pocket. Banded Sleeves, Assorted Colors. Unisex Sizes: S, M, L, XL. Manu.: Crystal Springs. (No Style #) or equal. List item being offered below: * <u>CRYSTAL SPRINGS</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>XXL + \$4.00, 3XL + \$6.00, 4XL + \$8.00, 5XL + \$10.00</u> Delivery: <u>30</u> calendar days A.R.O.	200	Each	\$ <u>12.00</u>	\$ <u>2,400.00</u>
26	Polo Shirt, Long Sleeved, Poly/Cotton Blend or 100% Cotton. Smooth Knit (No pique) No Pocket. Assorted Colors. Unisex Sizes: S, M, L, XL. Manu. & Style: Anvil #1240 or equal. List item being offered below: * <u>ANVIL # 1240</u> If there is an additional charge for sizes that are larger than above, please indicate below: Add: <u>size XXL + \$4.00</u> Delivery: <u>30</u> calendar days A.R.O.	100	Each	\$ <u>14.50</u>	\$ <u>1,450.00</u>
27	Charge to embroider large logo (1 color) to each piece	500	Each	\$ <u>3.35</u>	\$ <u>1,675.00</u>
28	Charge to embroider small logo (1 color) to each piece	400	Each	\$ <u>4.75</u>	\$ <u>1,900.00</u>
29	Charge to silkscreen large logo (1-color) to each piece	100	Each	\$ <u>2.00</u>	\$ <u>200.00</u>
30	Charge to silkscreen small logo (1 color) to each piece	200	Each	\$ <u>2.00</u>	\$ <u>400.00</u>
31	Charge to supply and sew a large logo patch (1 color) to each piece	250	Each	\$ <u>3.00</u>	\$ <u>750.00</u>
32	Charge to supply and sew a small logo patch (1 color) to each piece	350	Each	\$ <u>2.75</u>	\$ <u>962.50</u>
33	If there is a set-up fee for each order, please indicate the per order set-up fee	150	Per Job	<u>NO</u> \$ <u>CHARGE</u>	<u>NO</u> \$ <u>CHARGE</u>
34	Custom artwork charge for new art. Delivery: _____ calendar days to submit artwork to FCPA for approval.	20	Per Hour	\$ <u>3.00</u>	\$ <u>60.00</u>
TOTAL OF LINES 1-34				\$ <u>532.65</u>	\$ <u>63,697.50</u>
State the minimum order size in dollars: <u>NO MIN. ORDER</u> per order					
The maximum "minimum order size" allowed by FCPA is \$100 per order.					

CONTRACTOR A: F. & F. & A. JACOBS, AND SONS, INC.

APPENDIX B
IFB03-621215-21

PRICING SCHEDULE continued

Item No.	Manufacturer	% Discount	Manufacturer's or Supplier's Retail Price List?
Part 2: Commonly purchased manufacturers. Please list the percentage discount off of the manufacturer's or supplier's retail price list and indicate if the discount applies to the manufacturer's or supplier's retail price list. Prices in Part 1 are firm. All others: refer to this list of discounts.			
35	Red Kap BULLARK	- 20 %	DISCOUNT OFF OF RETAIL PRICES
36	Dickies	- 20 %	DISCOUNT OFF OF RETAIL PRICES
37	Elbeco	- 40 %	DISCOUNT OFF OF RETAIL PRICES
38	American Marketing Inc. / DUNBROOK / WESTARK	- 15 %	DISCOUNT OFF OF RETAIL PRICES
39	Park Royal	- 10 %	DISCOUNT OFF OF RETAIL PRICES
40	Don Hume	- 20 %	DISCOUNT OFF OF RETAIL PRICES
41	Mc Briar - SAN FRANCISCO KNITWEAR	- 15 %	DISCOUNT OFF OF RETAIL PRICES
42	Crystal Springs - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
43	Anvil - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
44	Hanes - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
45	Jersey - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
46	Lee - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
47	Fruit of the Loom - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
48	Outer Banks - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
49	Cross Creek - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
50	Cutter and Buck	- %	NO BID
51	Munsingwear	- %	NO BID
52	Wearguard	+ 40 %	ADD TO RETAIL PRICE LIST
* 53	Blue Generation - VIRGINIA TEES	- 10 %	DISCOUNT OFF OF RETAIL PRICES
54	SCREEN MATE'S	- 10 %	DISCOUNT OFF OF RETAIL PRICES
55	BLANK MFG	- 30 %	DISCOUNT OFF OF RETAIL PRICES
* 53A	BLUE GENERATION	- 20 %	DISCOUNT OFF OF RETAIL PRICES